

## “The SME Newsletter Volume # 13”



**Zim & SA Business Ideas and Network**  
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## Slowly getting there!



With more than 100,000 online members, our forum is making progress in creating a strong small business network in the region. We have been to Malawi, Namibia, Swaziland, Lesotho, Botswana and South Africa.

Carried out a lot of trainings and also formed several forums where members share business ideas and constantly interacting. We have lived in the homes of some of our members across the region and had some of our programs adopted by governments.

We have appeared on television in Malawi and Namibia and also The Sun in South Africa.

How about Zimbabwe? Apart from Mozambique tours, we have not made much impact on the ground. Of course

some of our courses were well attended especially the tapestry but still there has been a gap.

The good news is we are slowly getting there. We held our mid year networking even at Leisure Centre in the dormitory town of Chitungwiza and what a great time we had. More than 35 members attended the event and it included some travelling from Bulawayo and also featured diasporans from Dubai, Russia and USA.

We like it when members contribute funds and hold successful networking workshops. Its when people meet that they develop trust to partner and support each other.

The great take away from the event is that in 2 weeks time we will tour a crowdfarming project in Beatrice located about 70 kilometres from Harare. The project a brainchild of the forum, seeks to harness resources for a farming project. We have been offered 20 hectares for free by one of our members and we hope to tour the site and brainstorm on projects to undertake.

We expect more than 40 members to attend and this is a great start.

## They came as strangers and left as business partners!



## It's a sister's thing!



## Whats up on the forum?

**SA Business Opportunities Book** being reviewed by a top publisher in South Africa. We believe we have done our best in terms of inspiring entrepreneurs in Mzantsi. It may probably be the best book ever for entrepreneurs in the Rainbow Nation. Our target publishing date is end of June and the book will be available on Amazon.

**Zimbabwe Business Opportunities Book 2019 version:** After our debut book went viral last year becoming the most influential book in 2018, we are back again with a follow up book which places more emphasis on business relationships and analysis. A lot of business discussions which should inspire you. It will be out in September 2019.

We hope to print copies and distribute to local universities and also prisons. Africans still have a long way to go in terms of entrepreneurship book writing and

our forum is doing its best to inspire the next generation of entrepreneurship writers.

We need to document our experiences, thoughts and discussions and the good news is our forums provide a rich resource of ideas on business.

Try and search for books on opportunities for South Africa or Zimbabwe and you are likely to find blank screens. So if Africans do not write books, who is going to do it for them? This is what drives us to compile and publish inspirational entrepreneurship books that capture the voices of Africans. We let Africans tell their own stories on business—their aspirations, advice and more for present and future generations!

## The Question Why

The secret of getting ahead  
is getting started.

-Mark Twain

## Why do South Africans start businesses?



Joan I started it because I could see gaps in the market between the needs of the corporate environment and the resources available to deliver. I could also see the talents

of so many people going to waste when there are so many opportunities for work out there. As a coach enabling people to reach their highest potential, it was killing me not to be able to make a difference.

**Edward** I started mine to have financial freedom, to create jobs and help where I can... And cleaning is a very important part of life so I change how people live.

**Mbali** I started for financial freedom but mostly no longer wanting to be an employee for the sake of income.

**Molebatsi** I started mine to be an employer, create jobs, help others and also for financial freedom.

**Ntsikelelo** I started it because I didn't see myself signing my skills away to someone else, and I'm more about power, influence, reputation and respect above money because I love entrepreneurship.

**Luthando** To be self employed, to be successful and I always imagined myself as a multi millionaire business man who has businesses like Bidvest.

**Oduetse** I am an artist. Entrepreneurship is an art of solving problems for profit.

**Merrigold** I started mine to have financial freedom and flexibility to my time so I can attend my personal responsibilities and issues fully. I also started my business to create employment opportunities especially for students and other people who are seeking part time jobs.

**Bame** I needed to supplement my income.

**Benxi** I started because I got fired in all 3 jobs I had in retail - I guess it's because I don't have the patience of being employed ✓✓<sup>100</sup>

**Parbie** Because I need to retire young and live my life on my own terms.

**Khutsafalo** I have a passion to solve problems around my area. I also love what I'm doing.

**Bontle** Because I need to make a great legacy to my generation.

**Victor** I enjoy my IT skills and I use them to benefit others whilst earning extra income.

**Mungubaba** I wanted money. I never looked for a job in my whole life but sold oranges at foot ball matches and sold toys. Later I started making doors and installing them all over Soweto. I then decided to go back to school. That was my biggest mistake in my life. They don't teach you how to make money in school. They teach you how to divide the pie but they don't give you the pie to divide. The more I got educated the more I became poor. They make you buy a bunch of books that don't make you money, and you have to pay the school fees too. I wish the school was teaching kids how to make money on the internet like rich kids.

**Lethabo** As a plan B should I lose my job and plan C for my kids should I die. For now it's a new useful hobby to keep myself busy when I'm off from work. Something to inspire my great grand children and to be remembered for when I'm gone.

**Thulani** To build a legacy for the country as a whole.

**Spice** I needed a job but doors were closed then I decided to create jobs for myself and others.

**Thapzaman** I was tired of being bossed around whilst making money for them.

## Tenders in Zimbabwe

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What are the tricks for winning public tenders?

**Colen Mupatsi** Meet the requirements

**Tineyi Matenga** 🙌 pay the decision maker(s).. On a more ethical note - just make sure you've done your homework regards the requirements/registrations..have a good presentation that appeals to the target audience, include referrals for previous projects that are relevant to the tender. Submit your paperwork in time (but not too early before the deadline - some people may leak your ideas to rivals).

**Ndina Thomas** Is complicated and also can be controversial. Meet the requirements.

**Company Registrations Zimbabwe** Have your papers in order, your offices or workshops well done and be in good books with the local authorities.

**Prince Tatenda** BRIBE.

**Kudzai Blessing Matanga** I think the main one is following tender instructions. Also be specific and clear on your bids ( that is price, currency and product ). Some little contributors include checking your bids for spelling and grammatical errors, accurate company details etc

**Michael Muchena** Full company profile and registration with PRAZ. <http://www.praz.gov.zw>.

**Kudzai Makunde** Marry a ministers daughter.

**Kudakwashe Chirima** to be frank with you guys , its not easy to get those tenders without a bribe or a connection somewhere.

**Masiya Kundai Might** Apa mdara masimudza nyaya iri important.

**Evans Muchetu** Be the supplier that proposed the solution that is detailed in the tender.

**Kudakwashe Chirima** few organisations stil values the procurement ethics, maybe its due to our economics challenges. Whenever the opportunity comes , what comes in our heads is to feed the hungry stomach then think abt e ethics letter.

**Lovemore Nyakazela** To me, they are a means or ways to reward ruling party cadres in Africa . Honestly , if anyone win it , without political muscle , he is or she is bing " used " by someone . Yes , as a business person make sure all peppers are in order ...you myt win from NGOs , Pvt companies etc

## Family Support Culture

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Do you ever discuss business opportunities with relatives and friends?

**Tawanda Washington** No, vanokuroya.

**Baba Tinotenda Mapossa** They shoot you down hazviiti, zvakawandirwa, zvinoda mari takawanda.

**Langelihle V Khumalo** I do but most of my friends aren't interested.

**Grashie Gracia Mai Thu** I get a lot of good business ideas from interacting with family and friends.

**Lolo Joseph** I stopped discussing my business ideas coz you only get negative feedback zvekuti ukapusa hapana chaunoita.

**Moira Maumbe** No i only sell to them. That's when they will find out.



[Sophia Matura Chibs](#) Used to but not anymore very negative. I once posted a business opportunity on our family group will not do it again.

[Wellington G Zimuto](#) I stopped last yr they only say haaa zvipi ko ukangobva pavari.

[Diana Elisha Nheera](#) All my friends and close family are about business... sometimes i miss ordinary friends, but just when they make me pay for their products/services.

[Ndina Thomas](#) Full of negativity.

[Molly Makukwe](#) Ah ndikato discuss navo hazvicha shanda [Patrack Muyambo](#) unoroyiwa.

[King Krayza Bee](#) KKKK Kwangu ma 1 they dont like the subject. Esp when i introduce tsome theories from the likes of Kiyosaki or Napoleon Hill. Tey will blame my theory despite my efforts to prove that my theory corresponds with action. I run a bakery , i hustle in many ways but still relatives are blind enough learn from me even for a fruitful discussion.

[Tapiwa Gorejena](#) They ignore but they know my energy in business.

[King Krayza Bee](#) ENTREPRENEURS ARE BORN, A FEW ARE CREATED BY CIRCUMSTANCES AND THEY WONT LAST.

[Charity Kanosvamhira](#) With him that's 90% of our discussion.

Tuku's first show in SA around 1992/3 was a complete disaster. He performed at a jazz festival in Cape Town and did not impress anyone. I remember the write up in the Sunday Mail by the late journalist, Tinaye Garande....it was the mother of flops for the Zimbabweans.

### End of Road?

Not really, someone in the crowd saw the raw gem that needed polishing and a few years later Tuku hooked up with Debbie Metcalf who had access to a lot of foreign music contacts. The 2 worked together on the Tuku Music in 1998 and the album broke records for Tuku catapulting his fame across the region and beyond.

New doors were opened and his life was never to be the same again....thats a true definition of a business scale up!

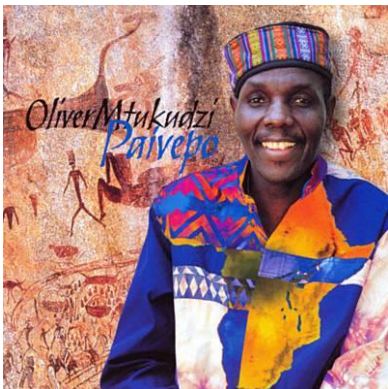
So in your business, are you Tuku of the 80s? Tuku of the early 90s who sang Chirimupoto? Or Tuku of 1998 and beyond?

In most cases scaling up means access to big markets, access to new markets...a big contract, a big client...a big break through.

In most cases scale up means working someone who will realise the raw gem in you and your business and then doing some slight adjustments so that you meet international standards.....review your scale up strategy.

## Tuku and Business Scale Up

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## Company Registrations

### Is your company registration genuine?

Zim now a very complex country...the unthinkable happens in Zim. Was angry and also laughed at this one.... a lady entrepreneur pays money to a consultant and given company registration documents...fair deal concluded.

Since she was importing trucks, she went to ZIMRA to check tax issues and they checked into their database to verify the authenticity of her registration papers...zero results.

She then quizzed the company registration consultant who agreed that the company registration documents were not in order. She was given back her money but what a shocker....

So let's help build a guideline....how do u know you have legit company registration documents?

**Pretty Mupfurutsa** I think they are professionals who can do this work and are dependable. The problem comes from wanting back door things. Am not saying this was the case. But we law firm and established consultants that do this work. Perhaps a bit of due diligence before you pay.

**Chloe Razemba** I think there's a website where you can check if your company has been registered under Company Registration Act. You can also check your Tax Clearance certificate there, that's one way to just be sure. Zimbabwe has become a very difficult place to trust people.

**Chenjerai J Chikwangwani Takawira** Its easy,you have to go to the registrar of company and ask for you file in your file you must find the following, p2 form,cr 14,crv6,cr11

and returns forms...also to note is every company must be maintained annually and I have realised that most of company owners are not even aware of the returns that must be filled and paid for to the registrar of company ,failure to maintain your company might failing to secure bigger deals since most of the big companies when doing profiling they went to the registrar to check the authenticity of your company, I thank you.

**Ndina Thomas** Registrar of company have a database. One can go there for verification or due diligence.

**Laurence Sakonda** I have been in the industry of registering companies for quite some time, what i have discovered is very amazing. Some companies documents are fake not because the consultant didn't do their work properly, but because of the internal irregularities within the DCIP which mainly occurred in the year 2014...many companies that i have to regularise were deemed registered within that period , & had legit certificates but only to be told that these documents were invalid when trying to update annual returns?. For every registered company it should be accompanied with its 1.Memo & Articles 2. Cr6. CR14 and the Certificate of Incorporation. These are primary documents of a registered company. However i urge all directors and shareholders to visit the DCIP to verify the legitimacy of their company papers when they are not sure about the originality of the documents.

### Looking for capital

Question: Hi guys I am a 25 year old young lady who has been trying to come up with capital to start my business but hard to find so anyone who knows any company that can assist Please help.



**Khumo** Try NYDA.

**Onicca** Start small and grow.

**Khulekani** InvoTech.

**Angy** Start with what you have dear, attend start up business trainings first they

are free here in SA.

**Collin** Listen dear...Start with what you have because it's enough. You cannot have it all figured out at once. If you have the product the markets needs, have customer service at heart and willing to put in hard work you will make it. You need to get started right now. If you don't

have any rand at all go online look for free internet jobs like paid surveys you get something and start there. Some have even started by picking up scrap and sell it and today they are business owners. You don't need to put yourself in debt when you starting like this. Above all read information on entrepreneurship and create the right environment for yourself.

**Rain** Truth is some of us don't have the drive to start small like you are describing. I have a burning desire that drives me. I can't give up on my dreams and ideas and \*start small\* just because I do not have the capital. I'll keep on knocking doors until I get there. I will never compromise my ability and dreams and ideas and give up on them just to start small. Somewhere out there someone is willing to fund my innovation and I'll find that person. This is my legacy that I'm building. Believe me there's nothing wrong with starting small.

**Nonkululeko** Most of us are in network marketing to raise start up for our businesses.

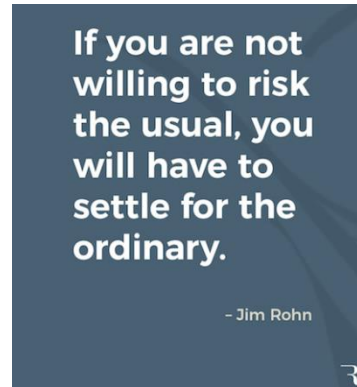
**Relebohile** Depending on your business darling you can start bit by bit if it doesn't need a lot but if it does, then research a few companies that can help you but beware of ending up in debts.

**Thandisizwe** My leader the only reason for us not to have business it's because we were told about capital first. It is because of this mindset that most blacks do not have a business. Network just talk to few people that may have a little amount on hand.

**Lancelot** Leda, Seda, SEFA, Rural development, Local Municipality, SAB etc Most people don't want to be open minded when it comes to ways you can raise capital. Fact is **your idea will just remain an idea if you don't have money to start**. Noone will just hand you their money for your dream. But I came to realise some people want the easy way out, and it doesn't work like that. We were not all born with a silver spoon and government funding is also a problem.

Our people look down on network marketing industry as a way to start making money to fund their business ventures. If only they could know some of the best entrepreneurs to ever live started like this. People like Jim Rohn, Les Brown started like this. But no we always complain and don't start exploring other avenues. I love

property business but I know I have to start somewhere to raise the capital . No one will just give me money to buy property.



### Give us our Mazowe Signal Mama



Entrepreneurship book writing is a tough assignment. You need to be on the ground researching. You cannot just sit behind a computer and research on the internet. You have to provide relevant and practical advice and so for the compilation of our next Zim book, we had to travel to South Africa and observe opportunities on the ground.

The pride came from seeing our leading brand, the Mazowe Drink competing with other cool drinks far away from home. This is how it should be, local is no longer lekker ....with globalisation-expand your markets, expand your outreach and credit goes to Mazowe Drink for



making a mark in foreign countries. We witnessed our drink in Botswana and Malawi too.

### Malawians and Mazowe Drink



Back in the 60s and 70s when Malawians trekked to Zimbabwe for employment, they often went back home showing off success and the Mazowe Drink was the symbol of success!

Its highly regarded in the Warm Heart of Africa and the roots can be traced back to the 60s and 70s.

### Zimbos making a mark in Mzantsi



So there was this joke of doilies, someone questioned whether Zim mothers who trekked to South Africa in the 90s selling doilies-whether it was a legitimate business or folks were sold a lie lol

They brought televisions, fridges and a lot of money from the cross border trade but hold on...where are the doilies? Do the returns they brought maketh economic sense?

We do not have answers to this one but we are proud that these hard working women did set a solid platform for Zimbabwean arts. Not only the arts but Zimbabweans in general. Hard working, honest and innovative.

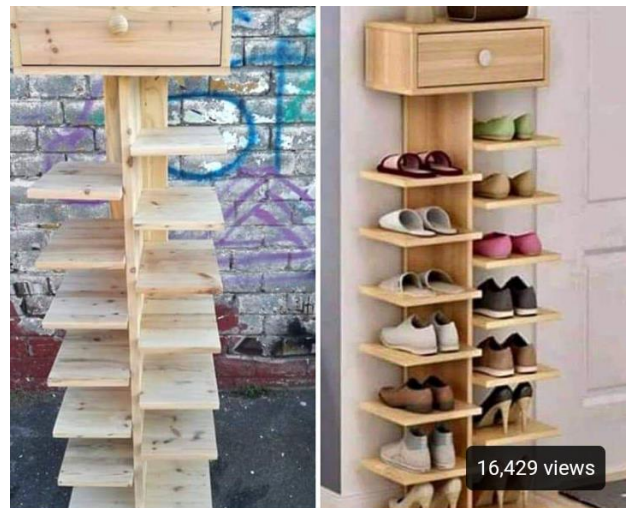
When our tapestry programme broke new digital records, we were taking advantage of the trend already set.

Its encouraging to note that shoe racks from Zimbabwe are blowing up social media in Mzantsi with some of our entrepreneurs reaping huge rewards from it.

If you follow our forum, we did tackle this some time back. Zim arts and crafts have a lot of potential in creating income and employment. We need to adopt a global mindset and take advantage of digital marketing.

Already in Durban and Cape Town, a lot of stone sculptures, *migoti*, *mitsvairo*...there is huge market for them from tourists. A mugoti (cooking stick) selling for R150? Some curio shops are buying them in bulk for resale in tourist resorts in the second biggest African economy.

Our entrepreneurs need more support in terms of digital marketing. We however need to push more and this can only be done if relevant government ministries chip in and provide more training and support.



Shoe rack

**FREE**

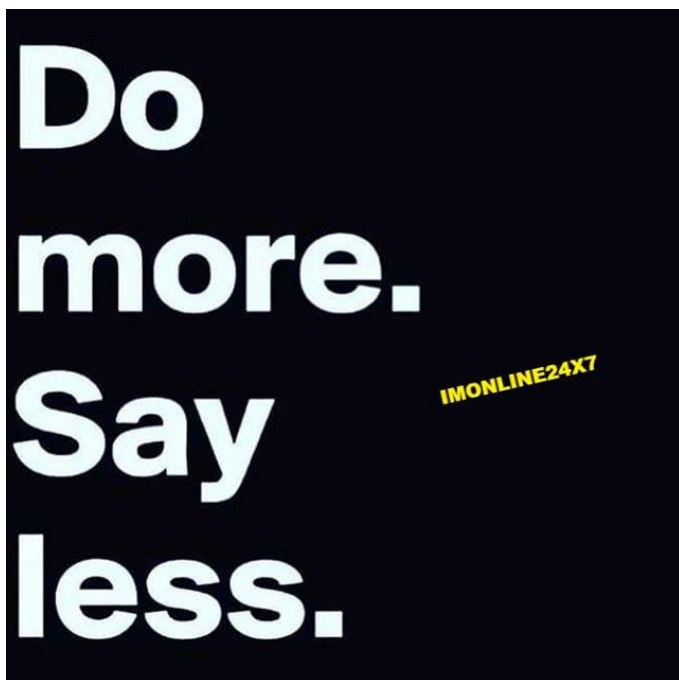
[Ask for Details](#)



**Admire Tau Matizanadzo**

Cape Town, Western Cape · over a week ago





or start up a rival company within a given timeframe, say two years.. It's tricky but at least it would be a deterrent... Then on the rewards side you could use employee share + bonus schemes to empower those employees you want to keep close. There is also the issue of copyrights and patents .... I feel a lot of our businesses need to learn about registering patents as a way of protecting their innovations and intellectual capital.

[Lambotique Joseph Mulambo](#) Taking your ex-employee to court is not the best solution: otherwise all companies will be in court.

However, this is how to avoid or manage this:

1. Register intellectual property
2. Invest in branding
3. Establish relationships with loyal clients
4. Suggest a merger or collaboration
5. Develop strong relationships with your supplier
6. Sign NDAs with your employees

[Mark Faneti](#) Can one steal ethics and values.

[Precious Mubiana Chama](#) I don't disclose certain information to employees.

[Farai Chikore](#) The problem is that many people are not aware of the term Intellectual Property. I am not sure if this is applicable in Zimbabwe, but some nations it is a good field so that you can guard your ideas, patents etc.

[Nancy Zisengwe](#) Farai Chikore it is. ARIPO Zimbabwe (African Regional Intellectual Property Organisation) vanotoita maworkshops. They used to be in Belgravia in Natal Road off Second Street ectension dont know if they have moved next to World Food Programme office.

[Farai Chikore](#) Intellectual property (IP) refers to the ownership of an idea or design by the person who came up with it. It is a term used in property law. It gives a person certain exclusive rights to a distinct type of creative design, meaning that nobody else can copy or reuse that creation without the owner's permission.

## Startup Challenges

**Entrepreneurs'  
nightmare:  
Employee steals  
company secrets and  
sets up rival  
company!**

[Lambotique Joseph Mulambo](#) The best company secret is a Vision. No one can take that away from you!

[Byron Kabaira](#) there is nothing anyone can steal from a true visionary entrepreneur.

[Tineyi Matenga](#) With certain levels of staff you can make them sign agreements where they can't work for a rival

**Ntandoza Mbele** Means that company owner was not paying attention... If anyone puts you out of business by stealing your idea and doing it better, you deserve it... You did not take steps to protect yourself... Half the time that employee shared how you could scale your business and you did not listen... You do not pay enough to inspire loyalty from your employees... No work culture!

Us as viewers asked DSTV to stop raising their costs, wasting money installing DSTV for free and all... Think about it, maybe some employees at DSTV pointed out other options 🙄.... Now we say Thank God for Netflix. Dont you think DSTV deserves to lose business?

**Kudakwashe Chirima** It happens due to poor contract terms because there must be a clause which states that an employee is not allowed to run an business in line of the employer.

**Innocent Mutara** There is a non disclosure agreement if it was not signed then you don't own the information. There is nothing you can do. Even is there is non disclosure agreement you cannot actually have the right to stop a competitor none at all. You can copyright your info but you can not copyright the idea that's business hey.

**SimbieWells BC** Fire this one at once!

**Cathie Larson** Been there, the worst is they mess up the businesses so much that no one else can ever be trusted again and then they price products so low oh lord this is giving me a headache.

**Millycent Destiny Ndava** Interesting...i signed a NDA wen i joined a certain company in 2013.b4 then,i neva knew such a thing existed.wat a pity i didnt know hw to steal ideas n contacts bek then kekekeke.i wld hev been a zillionaire by now.

**Richard Baird** It's crucial to have all employees sign an NDA and non-compete agreement with a restraint of trade clause included.I have seen these be upheld by the South Gauteng High Court.

**Michelle Kundai** employees have to sign a restraint of trade agreement. non disclosure is not enough cause

NDA simply means u don't tell third parties the companies info.

**Alec Farai Katsere** What do we mean by saying "Sharing company's secrets? I have noticed that most entrepreneurs who start their businesses dont have enough skills to do it. Hence they employ people with 2 or 3yrs experience in certain fields so that they can learn from them.

For example if one needs to venture into clothing manufacturing company he will be happy to employ those who have once worked at big companies such as Paramount Garment. Instead of teaching the employees how to do the work, the bosses will be asking "Kwamakabva maiitei? Which was your market place? Where were you buying the materials and for how much?

### **Capital Options: R15.000**

*Question: What sort of Businesses I can start with R15.000?*

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**Thandolwethu** Egg prices will be going up sharply very soon, there are many farmers selling eggs at R45 for 30(large) with most retail stores selling them for 68 bucks. You can find those farmers, and then supply your neighbours, spaza shops in your area and other small shops. Add mark up and charge a small delivery fee if you deliver. That's one thing you can do, minimal capital, minimal risk to investment.

**Supamom** Interior decorating and procurement services.

**Mickey** Luno wallet is free, then you have to fund it to buy Bitcoin that will help you register for Bitclub, after registering with Bitclub you will start mining Bitcoin from your luno account.

**LB** Brick making, Buying and selling (Clothes, foodstuff, fruit and veggies etc.)

**Bheki** When starting a business you must have a vision of what you want to do. No amount of money can buy you a vision. It must be something you envision yourself without anyone telling you. If in doubt don't waste your money, rather save till the day you have a clear vision of what you want to do.

**Mampuru** I would advise you to study and learn forex as much as you can and invest in Forex Trading. People are living luxurious lives from trading. I am studying it and I am getting the hang of it. I am able to earn a living out of it. I just need to get at least R10 000 and I will turn it into a million or more in just a year.

**Antonio** Manufacture detergents and washing powder there are various packages available from only R6500.

**Velaphi** I have two business ideas for you. Start small businesses such as salon, pap and meat business. Target the taxi rank or sell near to taverns. Use unique spices on your meat. With the salon, those artificial nails that they stock in Jo'burg are cheap. You can make 10 times profit.

**Carol** You can't ask what profitable business you can start, you should say which business or franchise can I invest in that will yield profit. A person can give you a business idea or business plan but that does not guarantee profit. In fact you are the one who knows your surroundings and the activity happening there, for instance someone might say a shisanyama business will be profitable because they see there is a demand for that service in their area, but that may not be the case in your area, hence the business will fail. You should look at the problems or services in your community then see what gaps you can fill, if you use the copycat method in business you will surely fail and lose all the money you invested. Have a vision.

**Tebogo** Buy and sell potatoes//**Tebogo Magolego** Tshwane or Joburg Market in bulk, deliver for spaza shops in townships.

**Josias** Braai stands are a quick seller, good mark-up, non perishable and used by everyone.

**Goitseone** You have already indicated where u want to venture on Ronny, I believe there are some ICT items/goods/accessories that are selling fast. You can buy from big guys and sell to small guys if not direct to public.

**Charlie** Go buy t-shirts, print them and sell.

**Pontsho** Try pure leather hand bags and wallets found at Oriental Plaza buy for R130 and can sell for R250.

**Siku** If I had R5000 I would purchase fast moving goods in China that have high returns. Make up stuff like makeup brushes and Brazilian hair.

## **Money Mistakes**

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*What money mistakes did you make early in your entrepreneurship venture that you can share with us?*

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**Thapzaman** Eish alcohol was the problem.

**Lency I** Mixing business and personal accounts. Business couldn't grow or let alone show

direction because I'd use its money for personal stuff or even entertainment!

**Kerry** Trusting the wrong people.

**SJ Wase** At first I didn't have a heart to SAY NO OR I DON'T HAVE MONEY WHEN a family member borrowed money from me. I was really scared of that emotional blackmail.

**Julia** Definitely trusting the wrong people with your capital and products.



**Margaret** There are so many:

1. Planning on money I did not have.
2. Not maintaining records of sales and expenses.
3. Under pricing.
4. Not having a separate business bank account.
5. Mixing my personal money with business money.

**Nqobizitha** Accounts, accounts. Get someone to do your accounts. Get a book keeper if you can.

**John** Expecting funders to fund my business ideas. It is a serious waste of time. Rather start with providing a service. Also, when things go well, it is time to use that extra cash to diversify for the future lean years.

**Koena** Partnering in a business I knew nothing about. The guys I partnered with needed me to buy them a car and tools which I bought as part of my share capital. They took jobs and took profits behind my back. I only found out when they started robbing each other before one of them decided to come clean.

**Ayanda** Wanting to start big instead of starting with a small market but I learnt my lesson now.

**Pontsho** Bought a second hand bakkie for 50K and it gave endless problems and we ended up spending more on it.

**Petros** Making a lot of cash withdrawals from business account. Even if you pay a lot of workers, transfer their pay via eWallet, CashSend or direct deposit into their bank accounts.

**Fanelesbonge** I lost clients because I was actually charging an arm and a leg but well I learnt from that

so I decided to use bigger companies with bigger machines and ended up cutting around 25% off from my previous prices.

**Tlou** Not following the lean start-up method.

### **What's the best hustle to do in Zim to make clean money as a youth?**



**Ishmael Jack** I m into timber, with proper management, its lucrative

**Precious Nkomo** Freelance writing and Blogging.

**Molly Makukwe** Hmeno isu takungo secha coz no capital.

**Simbarashe Tafirenyika** Zvese zvandaona 50comments on top siyana nazvo unozviuraya ne stress wangu, kuZim imbomira zvazviri izvi unony'ura nema bond aya mira hako.

**Emmanuel Yahwe Chiguvari** tengesa bhero hauite loss.

**Chikanga Chikanga Munya** Don't do any network marketing things...those are clever pyramid ponzi schemes.

**Walter Nyadore** Find a little amount and buy dried Kapenta. Protein Rich food are now expensive to purchase. I can assist you on Kapenta.

**Diana Elisha Nheera** As a YOUTH, pick out a CAREER and grow yourself in it, skills and knowledgewise, while you make money from it so that its not just a money making gig for today but a lifelong skill that you will still use five years from now

Nyasha Foto Learn a skill (may take about 2 years) such as welding, plumbing, electrical installations, building, painting, mechanics, etc) during that 2 year period of learning the skill also take up courses in online marketing and business admin. Then in year 3 start your business , in the trade you learnt for 2 years then apply your marketing and business admin skills. The first 2 years of running that business maybe tough but with commitment, perseverance and belief in your business things will start to make sense. Also put God first.



### Melfort Tour

Melfort is situated 42 kilometres from the capital and possesses a lot of potential. There are a lot of idle farms around the area and with Harare expanding we do expect a construction boom in the not too distant future.

Falling under the Goromonzi Rural District, there are a few hundred houses and no available residential or commercial stands for sale.



On the 18<sup>th</sup> of May 2019, our forum conducted a tour of the area and we thoroughly enjoyed the tour-what an eye opener!

The good news is the dualisation of the Harare-Mutare Road has gone pas Melfort, the area also has a railway line linking Harare and Mutare and in future can be our next capital. Harare is now congested and motorists can agree that travelling during peak hour is a hustle.

In comes Melfort with potential to provide more than 20.000 residential and commercial stands and creating a new smart city for Zimbabwe.

How about demand? Our forum attracted more than 800 people interested in real estate in the area and many just want a signal that there is now land available for sale.

This is food for thought for the government. You have land and there *is huge demand for it*.

